



Date: May 7, 2009  
To: Detailed Design Drafting Services  
Attn: Lee Grannon  
Regarding: Exceptional Supplier Service

---

Dear: Lee

As our industry has entered the reality of the world economic crisis it has become exceeding important to align ourselves with quality companies. Business partners who share our mission of leadership in our employees, safety and the environment, quality, production, industry, family, and the community. Business partners who value their people, their partnerships, have integrity and balance, and are socially responsible. I would like to commend you for being one of these companies. Through very busy times over the last four years you have continuously shown the ability to provide us with a quality product and at the same time meet rigorous schedules. Now that we are weathering difficult times this same commitment to excellence will help us secure new work and differentiate us from our competitors. Together we will emerge stronger and more capable to serve our valued customers. We thank you for your value added service and look forward to working with you in the future.

Yours truly,

Terry Degner, B.Comm  
President, Waiward Steel Fabricators Ltd.  
Phone: 780 485 3953  
Fax: 780 485 3981  
Email: [terry.degner@waiward.com](mailto:terry.degner@waiward.com)

